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SmartSpace Software Plc
("SmartSpace", the "Company" or the "Group")

FIVE NEW MAJOR RESELLER AGREEMENTS FOR SPACE CONNECT

SmartSpace Software Plc, (AIM:SMRT) the leading provider of 'Integrated Space Management Software' for smart buildings and commercial spaces - 'visitor reception, desks and meeting rooms', is pleased to announce that it continues to make good progress and has signed a number of new distribution agreements to resell its Space Connect workspace management solution.

These new partners include:

- XMA, a global IT solutions business, has signed as a partner;
- In addition, Insight Direct, a leading provider of computer hardware, software, cloud solutions and IT services to business, government, education and healthcare clients, will resell Space Connect solutions in the UK;
- We recently signed our first partner in Ireland, AVMI, a leading global provider of visual collaboration services, who are part of the international Kinly Group; and
- Two other smaller partners including technology solutions provider, Elevate in New Zealand and audio visual provider, Beyond Networks in Australia.

Commenting on the announcement, Matt Pope, MD of Space Connect:

"I am delighted to welcome these significant partners to our growing partner network for Space Connect. As well as increasing our number of partners, we are also now expanding the geographical reach for our products.

We continue to see increasing demand for Space Connect as businesses adapt to the concept of hybrid working plus other demands, as a result of the Covid pandemic. This growth is reflected in a recent market report issued by Verdantix, a consultancy focused on the workplace technology market, who estimate significant growth in the Space and Workplace Software market, seeing it increasing from \$0.9bn in 2021 to \$1.7bn by 2026. They cite "return to work initiatives" and "businesses focusing on implementing agile working policies" as being major drivers in this growth.

We have received encouraging feedback from these new partners, all experiencing similar increased demand for agile work space optimisation offerings from their own customers and we are now actively engaged with them on their first potential deals. Our value proposition of speed of deployment, ease-of-configuration and competitive pricing, will provide our partners with a compelling workplace optimisation offering for their clients."

End

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About SmartSpace Software Plc

SmartSpace Software plc is a SaaS-based technology business, designing and building smart software solutions. The Company's software solutions help transform employee engagement with modules which include visitor management, desk management, meeting room management and analytics.

The three operating companies in the Group comprise:

- Space Connect – SaaS meeting room and desk booking (www.spaceconnect.co)
- SwipedOn – SaaS visitor management (www.SwipedOn.com)
- Anders & Kern – distribution and technical support (www.anders-kern.co.uk)

For more information go to: www.smartspaceplc.com

About Space Connect

Space Connect, is the Company's mid-market SaaS workspace offering, allowing users to manage meeting room desks and visitor receptions. It is only offer as a Cloud solution with customers paying on a SaaS model. The latest version of Space Connect contains specific functionality to help customers manage and implement their Covid-19 policies. These features include tools to help users to enforce social distancing in offices; record and manage office sanitisation; contact tracing of employees, contractors and visitors; and allow Covid-19-specific push notifications and reminders to employees.

Space Connect also integrates with Microsoft 'Teams', the web-based collaboration tool, as well as 'Zoom' video conferencing. In addition, the software integrates with Office365 allowing meeting room bookings directly from Outlook. These integrations support home working and with Space Connect customers can manage in-house and remote meetings from one platform. Details of the Covid-19 related functionality in Space Connect can be seen at www.spaceconnect.co

About XMA

XMA have been delivering transformational IT solutions and services that truly change the way organisations work for over 30 years. They are part of West Coast Group, a £1.4bn 1600 employee business, with offices in the UK and Ireland. XMA have 500 employees and work across multiple sectors.

For more information go to: www.xma.co.uk

About AVMI / Kinly

AVMI was recently acquired by Kinly, one of the world's largest providers of visual collaboration services. AVMI work with major clients in Ireland with revenues of £70m and 500 employees

For more information go to: www.kinly.com

About Insight

Insight is a leading provider of computer hardware, software, cloud solutions and IT services to business, government, education and healthcare clients. With sales of £550m and 900 employees their customers include a number of well-known brands

For more information go to: www.uk.insight.com

About Elevate

elevate specialises in designing and delivering work style, workplace and technology solutions.

For more information go to: www.elevate-nz.com

About Beyond Networks

Beyond Network Solutions is a progressive solution- based company in the audio visual, CCTV, data cabling and communications sector

For more information go to: www.beyondnetworksolutions.com.au