

18 June 2021

The information contained within this announcement is deemed by the Company to constitute inside information as stipulated under the Market Abuse Regulation (EU) No. 596/2014 ("MAR"). Upon the publication of this announcement via a Regulatory Information Service ("RIS"), this inside information is now considered to be in the public domain.

**SmartSpace Software Plc**  
("SmartSpace", the "Company" or the "Group")

**NEW MAJOR CUSTOMER WIN 'GATEGROUP' FOR SWIPEDON**

***Illustrates ongoing strategy of larger corporate clients in multiple locations***

SmartSpace Software Plc, (AIM:SMRT) the leading provider of 'Integrated Space Management Software' for smart buildings and commercial spaces - 'visitor reception, desks and meeting rooms', is pleased to announce that it has signed a new international customer agreement with 'Gategroup' (the "Contract"). The Contract has been secured by its subsidiary, SwipedOn and will involve the deployment of the SwipedOn Visitor Management solution across Gategroup's international estate.

**Key highlights to the Contract**

- SwipedOn will initially provide its solutions to 150 sites with a potential to expand to 200 of Gategroup's locations globally
- Deployment will commence immediately in UK, Europe, USA and Australasia
- 100% of revenues earned from the Contract are expected to be recurring 'SaaS' revenues

Gategroup, headquartered in Zurich, Switzerland, is the global leader in airline catering, retail-on-board and hospitality products and services. SwipedOn will provide Gategroup with visitor management throughout its international network of locations.

The Contract is strategically important and represents a significant milestone in the evolution of SmartSpace's sales capability in SwipedOn as the Group increases its focus on larger clients with a multi-location international presence.

The Contract reinforces current Group forecasts and in the Board's view, provides a platform for further important wins of this nature in the future.

**Commenting on the announcement, Hadleigh Ford, MD of SwipedOn said:**

*"We have been working closely with the Gategroup team over the last few months. One of the key criteria for Gategroup was to create a covid-safe environment for their employees, contractors and customers."*

*"With Nicole Brooky heading up our sales team globally, securing our first large multi-location single contract deal illustrates SwipedOn's ongoing focus on securing significant revenue generating deals."*

End

## Enquiries

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## About SmartSpace Software Plc:

SmartSpace Software plc is a SaaS-based technology business, designing and building smart software solutions. The Company's software solutions help transform employee engagement with modules which include visitor management, desk management, meeting room management and analytics.

The three operating companies in the Group comprise:

- Space Connect – SaaS meeting room and desk booking ([www.spaceconnect.co](http://www.spaceconnect.co))
- SwipedOn – SaaS visitor management, desk booking ([www.SwipedOn.com](http://www.SwipedOn.com))
- Anders & Kern – distribution and technical support ([www.anders-kern.co.uk](http://www.anders-kern.co.uk))

For more information go to: [www.smartspaceplc.com](http://www.smartspaceplc.com).

## About SwipedOn

SwipedOn is on a quest to help businesses across the globe deliver the safest, most secure, workplace sign in experience imaginable. They promise to take you from a paper visitor book to a streamlined contactless solution in under 10 minutes. For more information, go to: [www.SwipedOn.com](http://www.SwipedOn.com)

## About gategroup

Gategroup is the global leader in airline catering, retail-on-board and hospitality products and services. Gategroup provides passengers with superior culinary and retail experiences, leveraging innovation and advanced technology solutions. Headquartered in Zurich, Switzerland, Gategroup delivers operational excellence through the most extensive catering network in the aviation industry, serving more than 700 million passengers annually from over 200 operating units in over 60 countries/territories across all continents. In 2019, Gategroup reached CHF 4.9 billion in revenues generated by approximately 43,000 employees worldwide. For further information, please visit [www.gategroup.com](http://www.gategroup.com).